

(((MILESTONE NEWS)))

Spring 2010

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Milestone
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Milestone Celebrates Its 10th Anniversary

On Monday, April 19th, Milestone celebrates ten years of building wireless infrastructure in the Washington Metropolitan Region at its offices located at 1890 Preston White Drive, Reston, VA.

Milestone built its first tower in 2000 in Germantown, MD and has managed and built over 50 wireless towers in Maryland and Virginia. "We started out strong in the early "dot-com" years," CEO Len Forkas stated, "and barely survived the meltdown in the telecommunications industry in 2001–2002." Milestone was able to ride out the storm with slow and steady growth thanks to the support of its investors and business partners, and today is poised to respond to

the incredible opportunities in the wireless infrastructure industry.

"It's a perfect storm," states Len Forkas. "Carriers want to provide service, customers want wireless to work at home, and local governments need the revenue and have the best locations." ◆



Milestone Team Members:

Len Forkas, Linda Divalerio, Jen Bond and Kelly Griffin

milestonecommunications.com

Welcome New Staff

Kelly Griffin and Christian Winkler

Milestone would like to formally welcome two new members of our team.



Kelly Griffin

Kelly Griffin joined Milestone as a construction manager overseeing design, engineering, permitting and construction of Milestone's towers. "Kelly is a fast learner and truly hit the ground running," stated Len Forkas. In virtually a matter of months, Kelly made the transition as a professional with ten years experience in the engineering and land development industry to successfully building eight new towers in five months. Kelly holds a degree from Virginia Polytechnic Institute and State University, and weeks after joining Milestone took a brief respite to get married to Sean Griffin in November.

Christian Winkler joins our team as Project Manager. Christian is responsible for all towers in predevelopment and development which includes coordinating with wireless carriers, land owners, planners, land use attorneys and community leaders to gain political support and approval for new towers. Christian also oversees governmental compliance and supports the investor relations and finance functions of the company. "Christian has strong management and financial skills and having worked in the development services field, he is an excellent communicator." Christian holds a Master's Degree from Columbia University and a Bachelor's Degree from Syracuse University and recently celebrated the birth of his son Alexander. ♦



Christian Winkler

Milestone and Sunrise Valley Elementary School's 10th Anniversary 5k Run/Walk

On Saturday, May 1st at 8:00 am, Milestone will host a 5k run/walk event at its headquarters in Reston.

This celebrates our tenth year partnering with Sunrise Valley School, which is located just a half-mile away from our office. Milestone and Sunrise Valley have raised over \$75,000 for local children's charities and this year's event will benefit Hopecam, a non profit that helps

connect homebound children, undergoing treatment for cancer, with their friends at school using web cameras. Jennifer Savory, the School's race coordinator for 10 consecutive years recently stated, "We're thrilled to celebrate our partnership with Milestone through this event. The run-walk teaches such a valuable lesson to our students, which is to have empathy for others and give back to the community." ♦

School Tower Distributes Free Broadband to Students in Need

Milestone Communications recently completed a “pilot” project at Robinson High School in Fairfax, VA, that connects school age children with a high speed broadband internet connection at home, broadcast from a wireless “light pole tower” located on the school’s football stadium. Milestone was challenged by the leadership of Fairfax County Public Schools to explore ways to use the wireless tower as an educational tool to benefit the school community.

Using the 120 ft tall wireless tower built in 2005 by Milestone, 6 Motorola “Canopy” antennas were attached to the top of the pole, connecting each antenna with telecom cables to a broadband router housed in a structure at the base of the tower. The equipment at the base of the tower receives a high speed T-1 broadband internet connection. The transmission antennas broadcast a 360 degree signal from the tower over a distance of approximately 2-miles. Receiving antennas located at the homes of designated children receive the filtered broadband signal and connect directly to a computer in the home



“We’re intrigued by the potential of this program...to give connectivity to students who are economically disadvantaged.”

Dean Tistadt,
COO Fairfax County Public Schools

or to a password encrypted wireless router that broadcasts the broadband connection throughout the student’s residence.

Hundreds of deserving students will have the opportunity to connect to this privately. Although not all places within 2+ miles will receive the signal, many qualified students nearby will be given the opportunity to connect at no charge.

Milestone would like to thank John Bolton, president of HELPComm Construction, for his generosity by installing the equipment and donating materials, and to Marc Marzullo, president of Entrex Communications Services for his role in contributing the engineering design, testing and donation of the radio equipment to facilitate the pilot. ◆



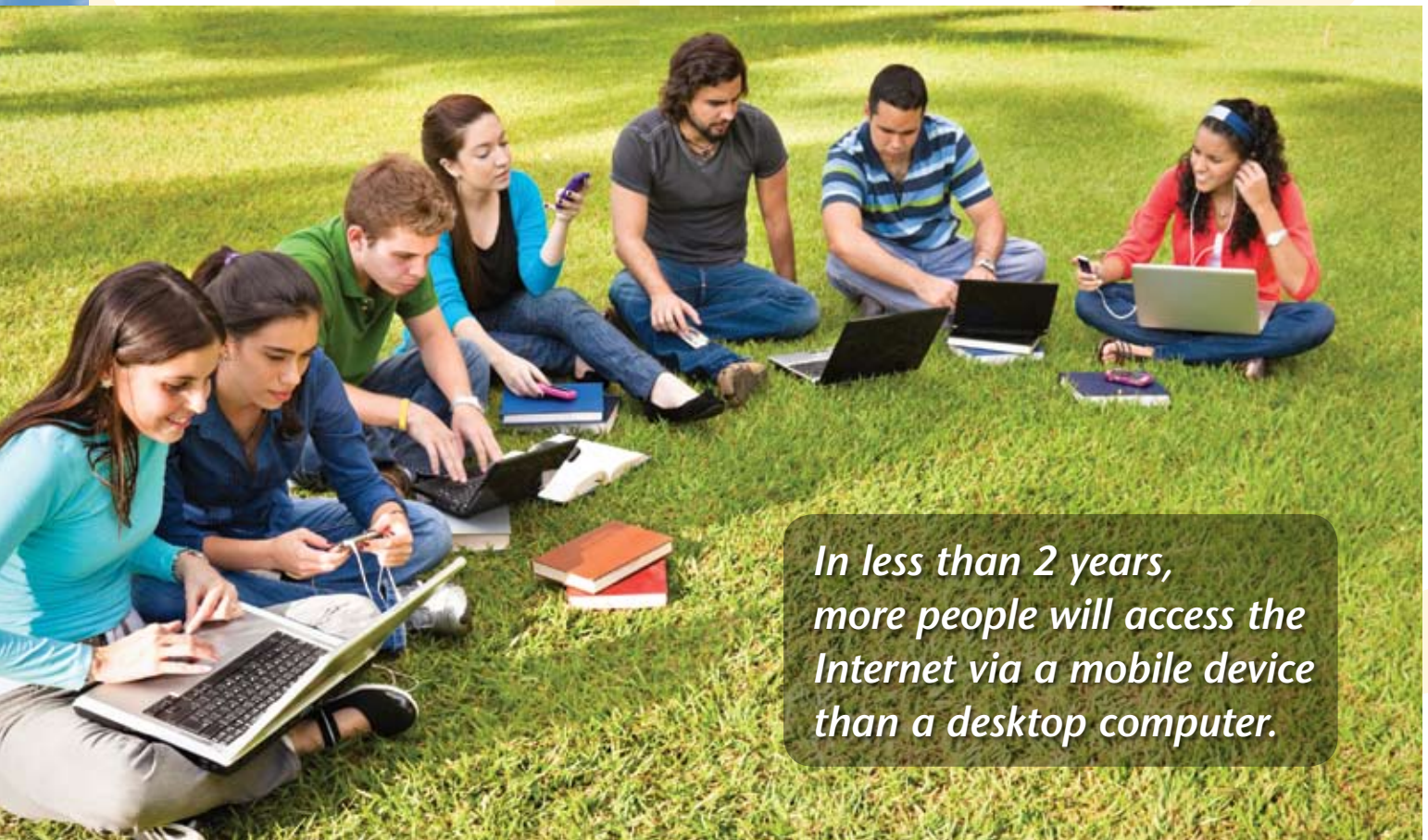
The Motorola SmartCanopy antenna.

Milestone Briefs Local Planning Commission on Wireless Trends

On January 21st, Milestone presented to members of the Fairfax County Virginia Planning Commission an update on emerging trends in the next generation of wireless networks and the impact that the growth in wireless communications will have on communities in Northern Virginia.

“New wireless infrastructure is shifting from well traveled transportation corridors to the center of affluent residential communities,” stated Len Forkas, Milestone CEO. Planning Commission members were briefed on the recent deployment of 4th generation networks currently

underway by Clearwire, AT&T and Verizon in the Washington, DC area and how stealth tower applications can be implemented to minimize the visual impact associated with the infrastructure needed to provide the service. Unlike network growth in the past, which was driven by the goal of providing seamless coverage from work to home, the new networks are being designed to respond to the growing use of portable wireless devices accessing the internet everywhere... home, work and school. What’s different is that the consumers are demanding that these devices work everywhere, and that can’t happen without the infrastructure moving closer to the users. ◆



In less than 2 years, more people will access the Internet via a mobile device than a desktop computer.

New Towers in First Quarter of 2010

Milestone placed into service the following towers in Fairfax, VA and Frederick County, MD.

- ◆ Governor Thomas Johnson High School, Frederick, MD
- ◆ Robert E Lee High School, Springfield, VA
- ◆ Chantilly High School, Chantilly, VA
- ◆ Thomas Jefferson High School, Alexandria, VA
- ◆ South County High School, Lorton, VA

Together with these new sites, the total portfolio of sites owned and managed by Milestone is 29. In the beginning of the second quarter, three new towers will commence construction at the following locations:

- ◆ Vocational Tech High School, Frederick, MD
- ◆ Westfield High, Chantilly, VA
- ◆ Shirley Gate Substation in Fairfax, VA



New tower at Centreville High School.

Health Safety Study

The Public School Office of Safety and Security in Fairfax, VA, recently updated its study performed in 2006, testing the amount of radio frequencies (RF) emanating from the wireless monopoles located on 7 different school sites.



RF exposure is equivalent to a home wireless network.

The original test results in 2006 indicated that all sites were greater than 1,000 times below the FCC minimum threshold for RF safety. Each location was tested in 30 different locations inside and outside the school, and each data point was measured for five-minute terms. In addition to the 7 schools with towers, non-monopole sites were randomly selected and surveyed. The data was compiled, evaluated and published on the school systems web site. The results indicated that the sites that had the highest levels of RF were non-tower sites proximate to AM-FM and Television radio tower locations. In October 2009, the original study was updated to account for new carriers that are located on the towers. The results confirmed that the RF continues to be less than 1,000 times the safety standards established by the FCC. Findings from these studies can be found on Fairfax County VA Public School website at: http://www.fcps.edu/fts/safety-security/publications/RFEEsurvey/rfemissionsurvey_home.htm ◆

MilestoneCommunications.com Launches

Our brand new website is up and holds everything you need to know about wireless towers and technology. Whether you're a public organization exploring leasing land to Milestone, or a wireless carrier looking for tower space, you'll be able to find all the answers here.

You can read the latest news on technology, or search for a specific tower location.

Keep checking back for new features bringing you even more information. Plus, we're mobile ready, so you can use us on your mobile device... the wave of the future. ◆



Siterra Database Officially Online

Milestone announced the roll out of its new online portfolio management data base, hosted by the Siterra Corporation.

Now all of Milestone's documents are housed in one centrally located and accessible web enabled database that gives each of our customers access to critical documents exclusive to their needs, while protecting the confidentiality

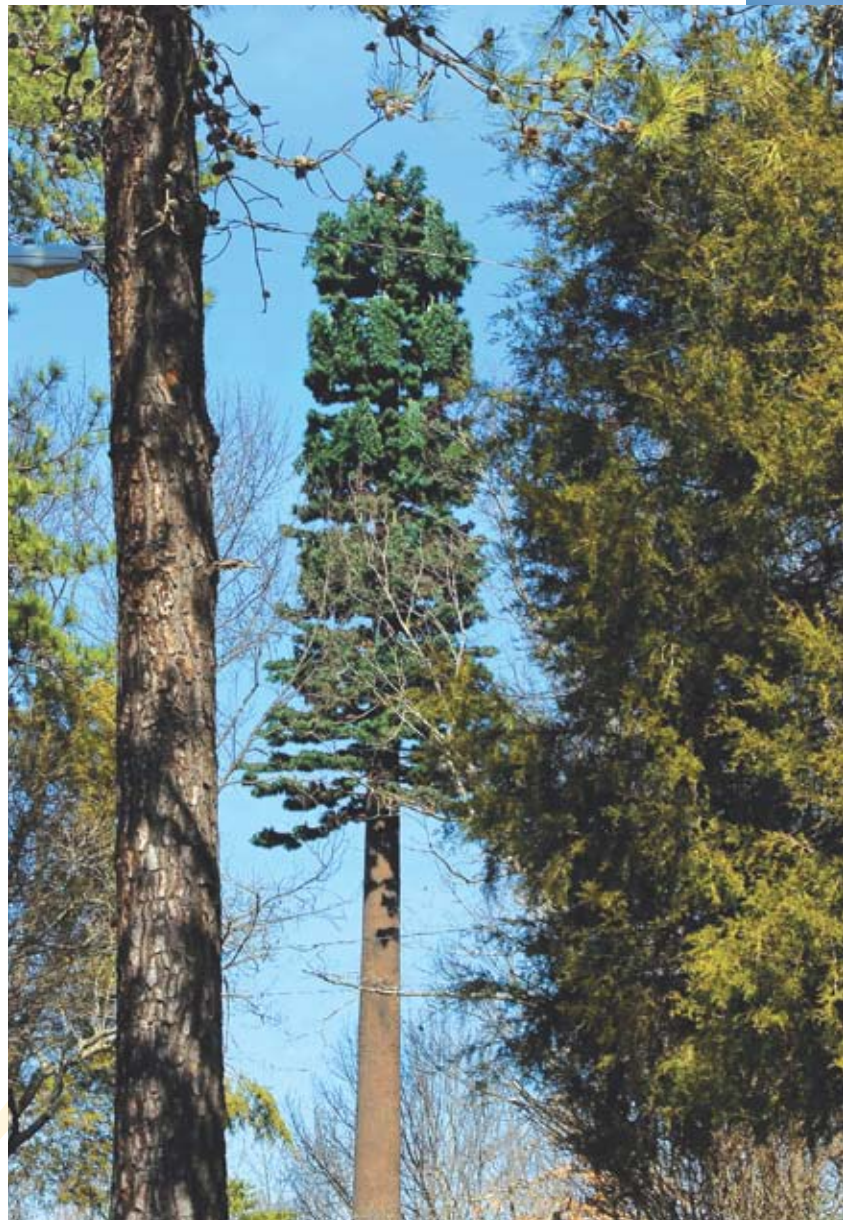
of each customers information. For example, with designated access, a land owner in Prince William, Virginia will have the ability to see all relevant zoning, permitting, leasing and environmental documents for sites that are part of their portfolio. Wireless carriers can see their prospective sites in our pipeline for co-location analysis and track the timeline as the sites move through the governmental approval process. ♦

PCIA Names Len Forkas To Presidents' Advisory Board

Marc Ganzi, CEO of Global Tower Partners and Chairman of the PCIA Wireless, a national organization representing the wireless telecommunication infrastructure industry, recently formed an advisory board to provide feedback on current trends and best practices in the development of wireless towers.

The committee consists of private owners and tower developers representing different regions in the US. Len Forkas will chair a team that will develop programs to share information among members, identify important regulatory issues in the industry, and generate membership value for entrepreneurs in the infrastructure industry.

PCIA is based in Alexandria, VA. ♦



Stealth Tree Pole

Thanks For Celebrating Our 10th Anniversary!



Kevin Reynolds, Liz Schalow and John Jacquemin



Kelly Griffin, Tom Casey, Bob Cordova and Len Forkas



The HELPCOmm Group and Kelly Griffin



George Galloway, Jen Bond, Scott Stewart



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Scott Cook, Corey Stokes, John Bolton Jr.